



NAREIM Acquisitions Meeting

Nov. 10, 2022: Legacy Records, NYC

First Name	Last Name	Company	Title	Email
Ali	Mehdian	VP	AEW Capital Management	Ali.Mehdian@AEW.com
Eric	Cannon	Managing Director	American Realty Advisors	ECannon@aracapital.com
Cindy	True	Principal, Head of NY Office – RE Equity	Ares Management	ctrue@aresmgmt.com
Josh	Weiner	Vice President	Artemis Real Estate Partners	Josh.Weiner@Artemisrep.com
Michael	Zito	Managing Director, Investments	Belay Investment Group	mzito@belayinvestmentgroup.com
Kevin	Yen	Principal, Investments	BentallGreenOak	Kevin.Yen@bentallgreenoak.com
Bob	Gordon	Managing Director	Brimstone Consulting	rgordon@brimstoneconsulting.com
Julie	Ingersoll	CIO	CBRE Investment Management	julie.ingersoll@cbreim.com
Kavin	Khanna	Managing Director	Cirrus Real Estate Partners	kkhanna@cirrusrep.com
Gary	Rufrano	Director, Co-Head of Acquisitions	Clarion Partners	Gary.Rufrano@Clarionpartners.com
Josh	Silverman	Principal, Acquisitions	Cohen & Steers	jsilverman@cohenandsteers.com
Ari	Abramson	Vice President, Acquisitions	Continental Realty Corporation	aabramson@crcrealty.com
Josh	Dinstein	SVP, Acquisitions	Continental Realty Corporation	jdinstein@crcrealty.com
Nelson	Ahonsi	Master's in Real Estate Finance and Investment '23	Cornell University	na358@cornell.edu
Kareem	Campbell	Transactions Officer – Real Estate	DWS - RREEF Management	kareem.campbell@dws.com
Frank	Tetel	Managing Director, Acquisitions	Grubb Properties	FTetel@grubbproperties.com
Adriana	de Alcantara	Fund Manager	Hines	Adriana.deAlcantara@hines.com
Joshua	Siegel	Managing Director - Transactions	Invesco Real Estate	Joshua.Siegel@invesco.com
Mike	Kelly	Head of Real Estate, Americas	JPMorgan Asset Management	mike.p.kelly@jpmchase.com
Jeffrey	Schuster	Managing Director and Senior Acquisitions Officer	LaSalle Investment Management	jeffrey.shuster@lasalle.com
Eric	Polkow	Senior Vice President, Portfolio Manager: Acquisitions & Investments	Lendlease	Eric.Polkow@lendlease.com
Rahul	Raipelly	NAREIM Jeff Barclay Fellow	MIT	rahul_r@mit.edu
William	Zheng	Senior Associate, Acquisitions	MultiGreen Properties	william@multi.green
Steve	Morris	Head of Operations	MultiGreen Properties	steve@multi.green
Zoe	Hughes	CEO	NAREIM	zhughes@nareim.org
Sanyu	Kyeyune	Head of Programming	NAREIM	skyeyune@nareim.org
IvyLee	Rosario	Meeting Director	NAREIM	irosario@nareim.org
Kevin	McMahan	Strategic Transactions Multifamily Investments	Nuveen Real Estate	Kevin.McMahan@nuveen.com
John	Randall	Partner	PCCP LLC	JRandall@pccpllc.com
Edvin	Beasley	Managing Director	Pennybacker Capital	ebeasley@pennybackercap.com
Asa	Flynn	Vice President – Transactions	PNC Realty Investors	asa.flynn@pnc.com
Peter	Weiss	Managing Director	Prospect Ridge	peter.weiss@prospectridge.com
Steve	Macy	Co-Founder & Managing Partner	TGM	smacy@TGMAssociates.com
Gary	Jaye	Chief Investment Officer	Transwestern Investment Group	Gary.Jaye@Transwestern.com
Hayley	Cox	Transactions	UBS Realty Investors	hayley.cox@ubs.com
Jeremy	Stern	Vice President of Acquisitions	Waterton	Jeremy.Stern@waterton.com
Kevin	Jones	Managing Director & Global Real Estate Practice Lead	ZRG Partners	kjones@zrgpartners.com